



Date: June. 15, 2018

RE: C-TPAT Customs Trade Partnership against Terrorism Security Profile Questionnaire

Dear: Hyster-Yale Valued Supplier or Service Provider,

Hyster-Yale Group, Inc. (HYG) entered into the C-TPAT program in October, 2004 and became a validated Tier II partner with United States Customs and Border protection on October 12, 2007. C-TPAT is a Customs initiative that works in partnership with the Trade community to secure the global supply chain. As part of our agreement with Customs, where we do not control a facility, conveyance or process, HYG must make every reasonable effort to secure compliance by the responsible party, and for this reason we are asking you to assist us by completing the attached Security Profile Questionnaire within thirty (30) days of receipt. This security assessment will enable HYG to develop and implement a sound plan to enhance security procedures throughout our global supply chain. Depending on the size of your company and structure, some questions may not pertain to your organization and we ask that you only answer the sections that are applicable.

Becoming a C-TPAT member in 2004, HYG has had the ability to work with Customs to take on the challenge of monitoring criteria needed to maintain membership. CBP and the Trade community have worked collaboratively to develop new minimum security criteria for importers either already enrolled in the C-TPAT program, or wishing to join this voluntary supply chain program. These new minimum security criteria help solidify membership expectations, and more clearly define and establish the baseline level of security measures which must be employed by member importers.

In addition to the written questionnaire that HYG is requesting all suppliers to complete, there will also be a physical verification of the premises security. This will be conducted by a HYG representative or trade partner in order to verify that physical security criteria are being met for C-TPAT.

By signing the security questionnaire, your company agrees to meet the minimum security requirements criteria outlined in the document. Suppliers that do not meet these Customs requirements may create unnecessary delays in the importation of our product through Customs. Non-compliance to these and other Customs' requirements may jeopardize current and/or future business with HYG.

HYG thanks you for your cooperation in taking the time to complete the attached Security Questionnaire within 10 days of receipt, as we all have a responsibility in the security of the worldwide transportation network. Please direct all inquiries and send the completed forms to.



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